

ROBIN SALTER CURRICULUM VITAE

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Summary Profile

With over 20 years of experience as an educator, non-profit leader, strategy consultant and executive coach, Robin Salter, Senior Consultant with **Concentric Consulting Services**, has developed a philosophy of collaboration which infuses each initiative or project with positive energy. Using field-tested strategies and a broad spectrum of resources, Robin's goal is to establish a strong relationship with each client. "We support people in developing a reflective approach to their work and to the place of each individual within the context of the organization. The most successful groups are those who can clearly identify *what matters most* in planning for growth and transition."

In her early career, Robin worked with several partners in the United Kingdom to start a specialist civil engineering firm and later studied for Master's degrees in education and organizational development. She has been a teacher/administrator at all levels in such schools as the Washington International School (Washington DC,) Curtis School, and Crossroads School (both Los Angeles,) as well as serving as Adjunct faculty at George Mason University in Washington DC. Initially trained in research design, Robin has earned degrees in education and organizational development from Luther College (US,) the University of Leeds (UK,) and Oxford Brookes University (UK) and was awarded a research fellowship by the Council of International Schools in 1997.

Currently as Senior Consultant with Concentric Consulting, Robin works with businesses and non-profit organizations to provide:

- Organizational and Team Strategic Development
- Senior Executive Recruitment and Transitioning
- Executive Coaching and Employee Relations
- Leadership, Management, and Orientation Training
- Media and Presentation Training

Robin teams with colleagues and associates to offer unrivaled service to clients nationwide. She has lived and worked in Europe, South America, and the United States and resides in Santa Monica, California. In addition to writing fiction and studying world cultures, she is a traveler, writer, artist and fitness enthusiast.

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Supporting Organizations and Individuals in Transition

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Professional Experience

Concentric Consulting Services, *Senior Consultant*, 2005-2008 Santa Monica, California
Providing consulting services to business and non-profit organizations in the areas of strategic development, executive recruitment and transitioning, employee training and professional development, employee relations, and executive coaching.

St. Matthew's Parish School, *Director*, 2003-2005 Pacific Palisades, California
Faculty leadership, strategic planning, and process implementation

Crossroads School*, *Interim Assistant Head of School*, 2002-2003 Santa Monica, California
Dean of Faculty, strategic planning, and process implementation

Vivendi Universal, *Contract Consultant*, 2001-2002 Los Angeles, California
National Education Standards development

Curtis School, *Division Director*, 1999-2001 Los Angeles, California
Faculty leadership, strategic planning, and process implementation

Washington International School, *Teacher/Curriculum Coordinator*, 1994-1999 Wash., D.C.

George Mason University, *Adjunct Faculty in Education*, 1998-1999 Wash., D.C.

CAN (UK), *Business Development Associate*, 1985-1990 Stockport, Cheshire, England

Educational Background

Oxford Brookes University, <i>M.A. Organizational Development</i> , 1997	Oxford, England
European Council of International Schools Fellowship, <i>Trends in International School Organizational Design</i> , 1997	Petersfield, England
Trinity and All Saints College, University of Leeds, <i>M.A. Education</i> , 1993	Leeds, England
Luther College, <i>B.A. Fine Art</i> , 1983	Decorah, Iowa
University of Nottingham, (<i>contributing to B.A.</i>) <i>Archaeology</i> , 1981	Nottingham, England

Board Affiliations

Archdiocesan Youth Employment Services of L.A., *Board Member*, 2005-present, Los Angeles, California

Palisades Preschool, Chair (Ex-Officio), current Board member, 2008-present, Santa Monica, California

Associations & Memberships

American Society for Training and Development, *Member*

Association of Strategic Planning, *Member*

Association for Psychological Type International, *Member*

Leadership Management Institute, *Franchise partner*

QuadRed Diagnostic Resources, *Member*

CLIENT LIST (*examples of work provided in Appendix)

Non-Profit Consulting

A Star Inside, Los Angeles, California

Engaged consultant; strategy development for this independent arts programming company (1 month)

Bakersfield Music Theater*, Bakersfield, California

Engaged consultant; strategic planning workshops, grant-writing resulting in a \$225K multi-year grant from the Irvine Foundation for this 40-year-old arts organization comprising musical theater, dinner theater, and arts school (4 months)

Minnesota State Department of Education*, St. Paul, Minnesota

Engaged consultant; Mission/Vision development leading to strategic planning process for the Minnesota State Academies for the Blind and Deaf (periodic across 18 months)

Palisades Preschool, Santa Monica, California

Retained consultant; strategy development, executive recruitment, employee relations, Board development for this independent preschool (2005-2008)

Phase One Foundation, Los Angeles, California

Engaged consultant; strategic planning workshops, Mission/Vision development for this cancer research foundation

PS ARTS, Los Angeles, California

Engaged consultant; executive recruitment for this non-profit arts education organization (2005-2008)

Schools for Equity in Education*, St. Paul, Minnesota

Engaged consultant; stakeholder survey design for this non-profit organization whose mission is to advocate for equitable educational services and opportunities in Minnesota (3 months)

Trinity and All Saints College, Mar Del Plata, Argentina

Engaged consultant; team development, curriculum development for this 1200-student independent school (facilitated training for over 100 faculty, staff and administrators with the use of a translation team)

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Business Consulting

Filekeepers, City of Commerce, California

Engaged consultant; team development, executive coaching for this document storage business (2 months)

Hollywood Rentals, Northridge, California

Engaged consultant; strategy and team development, executive coaching for this location lighting and equipment business (9 months)

Raleigh Enterprises, Santa Monica, California

Retained consultant; training and professional development design, executive coaching, employee relations for this multi-faceted holding company (2005-2007)

Raleigh Studios, Hollywood, California

Engaged consultant; team development, executive coaching for this two-location film studio (6 months)

Sunset Marquis Hotel, West Hollywood, California

Engaged consultant; team development, executive coaching for this luxury hotel (18 months)

Sweet Caroline Clothing Company, Los Angeles, California

Engaged consultant; executive recruitment

Watt Companies*, Santa Monica, California

Retained consultant; training and professional development design, team development, executive coaching, employee relations for this multi-faceted holding company (2005-present)